



January
2007
Newsletter

from Gregory Tarantola DDS

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ANNOUNCING ADDITIONAL COURSES FOR CREDIT...NOW AVAILABLE...CLICK HERE FOR MORE INFORMATION

Online Dental CE for credit - short 3-4 credit hour courses - reasonably priced - interesting and informative!

Most Popular Courses: Medical Errors, Domestic Violence, OSHA Compliance and Infection Control, Simplified Oral Anatomy; HIV/AIDS and Public Health Issues; Cardiovascular Screening in Dental Offices; Emergency Preparedness; Ultrasonics in Periodontal Therapy; Clinical Classification of Toothaches; plus MANY, MANY MORE.

Greetings! HAPPY NEW YEARS TO ALL AND BEST WISHES FOR A PROSPEROUS 2007!

Tarantola Dental Learning is dedicated to helping dentists and their dental team, specialists and technicians learn and apply the principles of comprehensive, masticatory system dentistry in a relationship-based environment. That means promoting and maintaining optimal health, function and esthetics of all the components of the masticatory system, that is, the TMJs, the neuromuscular system, the dentition, the periodontium and occlusal bio-engineering. And accomplishing this in a way that is appropriate for that particular patient, that is, with their interest and active participation.

Remember this formula for "Peace Of Mind" in your practice:

NP (or EP)+E+D+TP+TS+CA=PS

New Patient (or Existing Patient)+Examination+Diagnosis+ Treatment Planning+Treatment Sequencing+Case Acceptance=Predictable Success

Thanks to Charles W Martin, DDS, MAGD, DICOI, FIADFE LeadershipMastermindCoaching.com for suggesting the enhancements to the above formula for success.

This month's inspirational quotes:

Those who refuse to make New Year's resolutions because they always break them anyway miss the point. Making resolutions is a cleansing ritual of self-assessment and repentance that demands personal honesty and, ultimately, reinforces humility. Breaking them is part of the cycle. Eric Zorn

Let our New Year's resolution be this: we will be there for one another as fellow members of humanity, in the finest sense of the word. Goran Persson

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Thought For The Month - Articles For You And Your Team To Discuss

Past "Thoughts For The Month" Are Now Conveniently Archived For Easy Review



What Does 2007 Hold For You?

2006 was an interesting year!

As I spoke to dentists from around the country, some had their best year and others were down from 2005. As I spoke to consultants, labs and suppliers, the trend seemed to be that 2006 was a little off from 2005.

The reasons can be many and varied. Some that seem to apply to one may be totally the opposite from someone else.

One thing for sure. Fundamental principles hold true, no matter what. After 25 years in dentistry, I believe this more than ever. You all know those fundamental principles. And as you finalize your 2007 New Year's Resolutions, keep them in mind. If you have finalized them, review them and be sure they hold true to

those principles.

Read this month's article from Inc. magazine. The author, Adam Hanft, founder and CEO of Hanft Unlimited, a Manhattan-based consulting, advertising, and publishing firm I think has captured the essence.

As you read, ponder how you and your team can apply these thoughts to your life and practice.

- [Go to the article.](#)

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CUSTOM DENTIST WEB SITES

Get Your Practice On The Web With A Site That Reflects A Comprehensive, Relationship Based Approach

Did you know that in a recent CNN study over 80% of those surveyed said they rely on the internet to find reliable healthcare information & providers?

Not having a quality website today can be a negative for you and your practice. Today's consumer, our dental patients, are savvy and want to be informed...and this study proves they go to the internet for that information.

There are many options available to get on the web but very few, if any, differentiate the practice and truly convey the differences and benefits a comprehensive, relationship based practice offers our patients...

...until now!

www.CustomDentistWebSites.com can customize a website for you and your practice. It can help you and your team convey what you are all about, from the complete interactive exam, reflective case planning, collaborative sequencing to the quality dentistry you provide.



Take a look at how Custom Dentist Web Sites can help you, your practice and your team.

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JANUARY 07 CLINICAL TIP

Past "Clinical Tips" Now Conveniently Archived For Easy Review



The patient found the office by way of referral. An implant was placed in #30 position without a complete examination, diagnosis, diagnostic wax-up, plan and sequence being developed first. She says that she understands that the implant is "ready to restore" and expects to get her implant crown soon. She has no TMJ signs or symptoms, suffers no other distress but has some esthetic concerns, mainly an uneven esthetic plane. Other teeth are in various stages of deterioration.

The Importance Of A Blueprint, Plan And Sequence Before Implant Placement

Implants certainly have been wonderful for dentistry and the patients we serve. I have heard many dentists say that it is easier to restore implants than it is to restore teeth.

And in some regards I would agree.

But not in regards to the complete exam, diagnosis, blueprint, plan and sequence. That should be exactly the same. What may seem "easy and straightforward" might *not* be when some thought and reflection is put into the case.

This month's clinical case illustrates this point well.

- [Click here to see the this month's CLINICAL TIP](#)

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ASK THE TECHNICIAN

Enhancing the dentist-technician relationship

Intra-Occlusal Space Requirements For Fixed-Removable Precision Cases

Implants have certainly allowed us to help our patients in wonderful ways. However, for many reasons, implants are not the option of choice for many of our patients.

Combination fixed-removable cases are still a wonderful service for our patients. There are fundamental principles that must be adhered to for predictable success. Inter-occlusal space obviously is an important consideration to allow room for working parts and for stability and longevity.

Jery Ulaszek, CDT, president and operations manager of Artistic Dental Studios, addresses these space requirement issues.

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QUESTIONS AND COMMENTS SUBMITTED FROM PAST ISSUES

In my experience, it is difficult to get the patient to proceed to the final restorations once their "problem" has been solved. Getting a sensitive tooth fixed is an emotional decision; having porcelain or gold is more of an intellectual one. Very few folks can think both ways. What do you think??

I certainly agree, and when you have a patient that has trouble making decisions like this patient it makes it tougher. That's why I like this indirect composite, it is fairly "definitive" and can survive through this time.

I have found photos invaluable. Getting photos during the procedure of decay, cracks etc helps reinforce that there are still issues that will need to be addressed at some point. This is just a step along the way of "solving the problem."

Plus in this case there was the big decision of ortho. And something needed to be done about the sensitivity.

It just takes lots of time for conversation, questions, discussions. But that is what a relationship based practice does. Most practices just don't have the time for that. And some of those conversations are just hard to turn over to a team member.

What composite do you use for the indirect technique?

I simply use regular everyday composite for clinical use, whatever your favorite is. The key is being able to build and sculpt it on a cast rather than the mouth. Build it as close as possible to minimize carving. Place George Taub Rubber sep first (short of the margins), then an acrylic separator (such as Foil Cote). Cure it in segments to assure a complete cure. When you remove it from the cast, cure again from the underside. Microetch the intaglio surface and silanate. Place with any self cure resin cement such as Panavia. The only shrinkage in the tooth is that very thin cement layer. Take photos and show the patient afterwards, they will see the value of your services!!

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