

[<Back](#) [Print](#)

December 2004

from Gregory Tarantola DDS



Greetings!

Tarantola Dental Learning is dedicated to helping dentists and their team of staff, specialists and technicians learn and apply the principles of comprehensive, masticatory system dentistry in a relationship-based environment. That means promoting and maintaining optimal health, function and esthetics of all the components of the masticatory system, that is, the TMJs, the neuromuscular system, the dentition, the periodontium and occlusal bio-engineering. And accomplishing this in a way that is appropriate for that particular patient, that is, with their interest and active participation.

Remember this formula for "Peace Of Mind" in your practice:

E+D+TP+TS=PS

Examination+Diagnosis+ Treatment Planning+Treatment Sequencing=Predictable Success

This month's inspirational quote:

"Leadership is not something that is done to people. Leadership is unlocking people's potential to become better."

Bill Bradley, American Basketball Player, US Senator

Thought For The Month

The Tao of Leadership Copyright © of R.G. Srinivasan

The views expressed here are only an effort to apply Tao philosophy to management and leadership principles and not an exact translation.

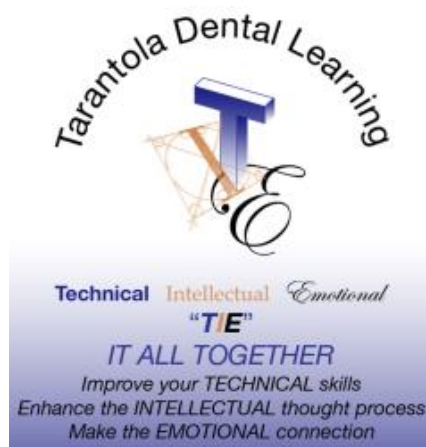
Tao Te Ching said to be written by Lao Tzu during the period of warring states in china around the second century B.C.; a compilation of



Chinese philosophy dating back to 6th century B.C. or even earlier, is a profound philosophical work with many lessons for the corporates of the 21st century.

- [Go to the article.](#)

UNIQUE LEARNING CDs



In celebration of the holidays and the upcoming One Year anniversary of Tarantola Dental Learning, all purchases made in December will receive a 15% discount AND the Management Workbook at NO CHARGE!

Use code DEC

...And thanks for your support this past year!

Enjoy the peace of mind and fulfillment of practicing comprehensive-care, relationship-based, masticatory system dentistry! These **SELF-STUDY LEARNING MODULES ON CD** are a great review and reference for those already practicing masticatory system dentistry and also a great starting point for those wanting to learn more about this approach. The learning modules are very visual, the text is to-the-point outline style, and the photo table of contents is linked to every page making it extremely easy to navigate and refer back to over and over. You'll find it a GREAT value...and of course, with a money-back guarantee!

"How often have you gone to a continuing education course and wished that you were back in your own office doing dentistry? How many times have you sat through hours upon hours of lectures only to get one pearl of information that took mere seconds to dispense? What if there was a way to get quality condensed information delivered to your door that you would be able to watch on your computer? Now, what if I told you that you could, and the answer was Tarantola Dental Learning CD-ROMs?" Dr. H.F., DDS, MBA

- [Click here to see Tarantola Dental Learning](#)

DECEMBER CLINICAL TIP



Superimposing the pre-op clinical photo over the wax-up helps to visualize the changes.



Definitive Diagnostic Blueprint For The Case Study Introduced In October

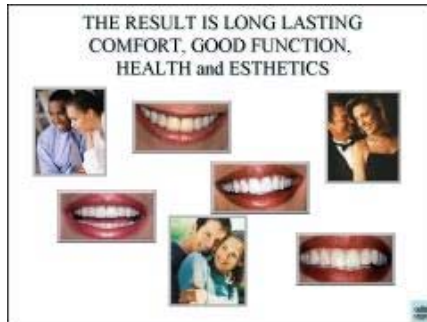
Last month's clinical tip was an outline and discussion of the decisions we need to make when creating a diagnostic blueprint for our patients.

Those steps discussed will

be used to create a blueprint for our case study patient.

- [Click here to see the DECEMBER CLINICAL TIP](#)

CREATE YOUR OWN CD OFFICE BROCHURE



We need to communicate with our patients today in a number of different ways. While nothing replaces a one on one, face to face conversation, technology can certainly enhance our message. Baby boomers and Generation X'ers alike are making technology a bigger part of their daily lives and things such as websites and e-mail are getting to the point where it is expected. Step into that world with an office brochure on CD.

There are 2 formats included - one for use in the office, to send to new patients before their appointment, to give to patients for referrals and for your specialists. The other is a format that is appropriate for community presentations such as to Rotary or Kiwanis. They are full PowerPoint files that you can easily customize with your practice information.

They each have 3 sections: One explains what a comprehensive practice is and does; the second focuses on oral health and has 16 video clips on home care; the third has examples of different types of dentistry. You can use the included photos or easily insert your own.

"...your excellent patient education program is going to be a wonderful addition to my new patient experience. My team and I understand the importance of beginning a relationship with the patient BEFORE they come through the door. Once again I must convey my appreciation for your creation of this inventive module." Dr. I.B.

Click the link to find out more and see a short preview.

- [Click here to see THE CUSTOMIZABLE OFFICE CD BROCHURE](#)

QUESTIONS SUBMITTED FROM NOVEMBER'S CLINICAL TIP ON EXAMINATION AND DIAGNOSIS

Could you tell me a little more about the source of the "Principles For Success" in you Thought of the Month?

It is from the works of Napoleon Hill, who was a motivational speaker in the early 1900s. He was commissioned by Andrew Carnegie to study the 500 most successful people of his time. From this he distilled his "Science Of Success" programs. His best selling book is "Think And Grow Rich". Get it and read it.

You make a case for checking excursions way into extreme parafunctional positions. Do patients really go there and is checking it necessary?

For a long time, I was not convinced that patient's went to those positions until I started observing more closely. I noticed wear facets and chips that did not match up unless the mandible was in an extreme position. And these facets and chips matched up like pieces of a puzzle. Also if you notice wear on the anterior guidance part of a bite splint, you many times notice a track that is 10-12 mm long...which is a typical full range of motion. So I believe it is an important thing to check.

Creating this diagnostic blueprint seems like a pretty involved process. Do you do this yourself or do you have a technician do it?

I have typically done the diagnostic blueprint myself. The insight gained by designing the form and function is invaluable. You will be much more confident when counseling your patient with regard to the treatment plan. The actual treatment, in particular the provisionals, comes together more predictably because the details are all very familiar. I feel it is time well invested.

What is the material you use for the blueprint?

I find flowable composite to be ideal for the blueprint. It adheres nicely to the cast, you don't need a bonding agent. It works well at adding to small areas such as incisal edge additions. For large areas such as pontics, regular composite works great or also something like Triad or Revotek. It can be shaped nicely before curing. The composite is stable and putty indices and stents can be made directly on this blueprint without breakage. It eliminates having to duplicate the blueprint.

email: gтарantola@gтарantoladds.com
phone: 3053728212
web: <http://www.tarantoladentallearning.com>

"TIE" IT ALL TOGETHER

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to gтарantola@gтарantoladds.com, by gтарantola@gтарantoladds.com
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



Gregory Tarantola DDS | 848 Brickell Ave | Suite 920 | Miami | FL | 33131