

Meet Jill Hickman

**Jill Hickman, President
Jill Hickman Companies**



○ *How would I describe my role?*

My primary focus is to represent my client contacts in a most positive manner, consistent with the image and reputation that they have built within their own organizations. It is my job to deliver results that improve the client's business through strong customer relationships, exceptional performance, and endless referrals.

○ *What is most important to you in your work with clients?*

I want every client to feel that I have understood the needs of their organization and have delivered a solution specifically geared to resolving the targeted performance or productivity issue efficiently and effectively. I want clients to know that *I care* about the results we achieve together, the methods that we utilize to achieve those goals, and the people who are impacted by our efforts.

○ *What can you tell us about your background?*

I love that I'm a native Texan, attended the University of Texas (Hook 'Em Horns!) and earned a Bachelor's Degree in Psychology, Teaching Certification in English, French, and Psychology. I completed my Master's Degree in Human Resources Management at the University of Houston – Clear Lake with additional teaching certification in Marketing.



My work experience includes a few short years as a public school educator, followed by 15 years in the corporate arena as a specialist, manager and director in organizational training and development departments. I've had my own successful consulting practice for 7 years and have had the opportunity to work with Fortune 100 clients as well as small-to-medium sized organizations. I work closely with senior management to identify performance needs and implement customized training interventions and processes within the areas of leadership, supervision/management, sales, customer service, team building, and change management.

My clients include ExxonMobil, Service Corporation International, Royal Window Coverings, Boring Specialties, Baker Botts, LLP, and M.D. Anderson Cancer Center.

Although I can read and understand the French language, my ability to speak French is absolutely insufferable to anyone's ears, particularly so to the French!



- ***What do you enjoy doing when you are not working?***

I love playing the piano, gardening, and traveling anywhere with my family.

- ***What is a saying or quote that you find personally meaningful?***

“What lies behind us and what lies before us, pales in significance to what lies within us.”
(Emerson)



JILL HICKMAN

speaker | trainer | consultant