

\$100 Million Club

The following pages represents sales figures for the top companies in America. The sales figures provided are for the years 1978 through 1984. What will be highlighted are the annual sales for Raley's stores, the number of stores that Raley's had for each year (if that information is available), and the ranking that Raley's position themselves for during that particular year.

These figures were obtained through a magazine called "The Chain Store Age Executive." This magazine featured an annual report called the "\$100 Million Club." Because Raley's is a privately owned company, they are not required to publicly report their sales or their earnings. However, during this period of time Raley's did provide sales figures to this magazine. On each of the following pages, there will be notes attached to help you understand the page...



Raley's Sales figures for 1978-

Rank	Chain	1978 sales (000)	1978 earnings (000)	Prev. FY sales (000)	Prev. FY earnings (000)	Earnings per share	Current assets (000)	Units
120.	W. R. Grace ^o	310,000	N.A.	N.A.	N.A.	N.A.	N.A.	130
121.	City Stores	303,847	1,128	393,495	(23,556)	0.35	102,479	116
122.	Assoc. Food Stores (Utah)	302,000	N.A.	375,000	N.A.	N.A.	N.A.	94
123.	Price Chopper	300,000	N.A.	260,000	N.A.	N.A.	N.A.	56
124.	Pay Less N.W.	298,306	8,338	247,300	7,225	1.92	247,300	77
125.	Pamida	294,967	5,954	273,111	2,934	0.65	126,064	199
126.	Daylin	292,798	5,401	307,719	5,245	0.16	101,614	313
127.	Pay Less (Calif.)	292,259	463	259,304	4,374	0.22	51,005	55
128.	Golblatt Bros.	290,577	78	285,423	1,863	0.03	93,064	45
129.	Edward Hines	286,870	8,764	234,834	4,817	10.04	59,620	26
130.	Fedco	284,000	N.A.	258,000	N.A.	N.A.	N.A.	7
131.	Strawbridge & Clothier	280,429	10,103	253,838	16,819	5.83	95,533	20
132.	Godfrey Co.	280,143	2,180	253,102	2,144	2.82	29,274	84
133.	Wegman's	279,000	N.A.	225,000	N.A.	N.A.	N.A.	34
134.	84 Lumber	278,000	N.A.	250,000	N.A.	N.A.	N.A.	225
135.	Times Sq. Stores	277,000	N.A.	256,000	N.A.	N.A.	N.A.	22
136.	Shopwell	276,861	520	260,597	259	0.32	26,378	73
137.	Kuhn's-Big K	275,818	3,754	219,071	4,416	1.45	63,766	196
138.	Assoc. Grocer (Colo.)	275,014	1,026	289,162	816	N.A.	39,944	N.A.
139.	Toys 'R Us	274,267	9,909	274,267	13,436	0.97	93,715	73
140.	Dillard	269,431	4,719	236,629	4,323	2.44	81,793	38
141.	Giant Eagle	260,000	N.A.	230,000	N.A.	N.A.	N.A.	44
142.	Schwegman	260,000	N.A.	250,000	N.A.	N.A.	N.A.	10
143.	Bruno's	254,438	3,527	216,213	2,840	1.70	4,184	88
144.	Piggly Wiggly	250,000	N.A.	220,000	N.A.	N.A.	N.A.	70
145.	King Kullen	249,944	1,626	222,894	1,561	2.36	18,448	50
146.	Shop Rite	249,679	(3,721)	283,235	(246)	(4.75)	3,316	154
147.	Woodward & Lothrop	249,070	11,386	241,489	11,736	4.72	2,442	14
148.	Penn Traffic	242,980	3,941	210,295	4,482	2.16	46,752	47
149.	Seaway Foodtown	242,833	2,141	226,748	2,849	1.92	25,042	49
150.	The Outlet	242,215	9,502	148,458	5,370	3.93	112,935	152
151.	Almac's	240,000	N.A.	220,000	N.A.	N.A.	N.A.	40
152.	The Boys	234,000	N.A.	215,000	N.A.	N.A.	N.A.	40
153.	Nat'l Convenience	233,200	3,500	212,600	2,700	1.81	N.A.	725
154.	DeMoulas	230,000	N.A.	235,000	N.A.	N.A.	N.A.	20
155.	Raley's	230,000	N.A.	200,000	N.A.	N.A.	N.A.	33

Raley's Sales figures for 1979-

Rank	Chain	Most Recently Completed Fiscal Year		Previous Fiscal Year		E.P.S.	Total Current Assets (000)	Units	Employees
		Sales (000)	Earnings (000)	Sales (000)	Earnings (000)				
156.	Nat'l Convenience	263,705	5,011	233,208	3,536	2.56	29,248	725	4,089
157.	Almac's	262,000*	N/A	240,000*	N/A	N/A	N/A	41	2,800
158.	A. J. Bayless	260,088	2,583	219,824	2,270	2.19	28,439	59	2,818
159.	Munford	260,032	(1,187)	340,174	(770)	(0.72)	51,369	1,356	8,500
160.	McDonough Co.*	259,900	19,800**	222,100	16,200**	5.27*	145,551*	679	8,800*
161.	The Gap	259,888	9,120	205,599	9,948	1.84	62,555	362	6,000
162.	Amfac (Liberty House)	258,875	13,494	265,277	11,270	3.27*	N/A	42	23,700*
163.	Handy Andy Food	252,000*	N/A	222,615*	N/A	N/A	N/A	57	4,000
164.	Peter J. Schmidt*	250,000*	N/A	224,870*	N/A	N/A	N/A	39	N/A
165.	Jitney Jungle	250,000*	N/A	225,000*	N/A	N/A	N/A	43	2,875
166.	Payless Cash	248,266	11,990	183,463	8,931	1.04*	62,285	60	3,840
167.	Raley's	248,000*	N/A	230,000*	N/A	N/A	N/A	30	4,000
168.	Diamond International*	248,000	19,000	192,000	15,000	4.59*	140,000	116	1,844
169.	U-ToteM*	247,825	3,954*	221,423	3,334*	0.85*	64,635*	934	7,609*
170.	Smitty's	245,000*	N/A	215,000*	N/A	N/A	N/A	15	4,000
171.	Malone & Hyde*	243,800	7,400**	196,800	4,700**	2.61*	32,700	106	6,000*
172.	Ayr-Way	243,195	2,450	191,627	890	N/A	48,703	33	4,500
173.	Tandycrafts**	240,000*	N/A	207,800	N/A	N/A	N/A	1,013	7,000*
174.	Consolidated Foods	230,000*	N/A	180,000*	88,069	N/A	N/A	730	5,000
175.	Victory Markets	228,584	1,120	213,686	165	0.74	16,830	98	2,565
176.	Purity Supreme*	228,500*	N/A	213,988*	N/A	N/A	N/A	108	N/A
177.	Star Supermarkets	228,282	2,154	210,294	1,091	3.14	17,863	40	2,489
178.	DeMoulas	227,789*	4,885	199,148*	3,550	N/A	N/A	23	3,000
179.	S. E. Nichols	227,000*	N/A	215,000*	N/A	N/A	N/A	41	4,000*
180.	Brookshire	225,000	N/A	190,800	N/A	N/A	N/A	59	2,500
181.	Piggly Wiggly (RR)	225,000*	N/A	195,355*	N/A	N/A	N/A	74	N/A
182.	Brockton Public	223,500*	N/A	205,000*	N/A	N/A	N/A	32	4,000
183.	Schulz Sav-O Stores	219,373	1,264	188,990	778,480	2.63	13,658	35	1,625
184.	Twin Fair	218,566	4,105	183,625	3,813	1.58	56,280	37	5,655
185.	Ingles Markets	212,662	3,269	172,711	3,174	1.54	21,063	57	2,600*
186.	H. J. Wilson†	212,614	9,783	156,619	7,641	2.10	72,284	39	3,661

* Corporate parent's figures

** Operating profit

† Changed financial year

P 2:1 stock split July 25, 1978

q Division of Fairmont Foods

* Acquired by Equitable of Iowa

Raley's Sales figures for 1980-

	SALES		EARNINGS		COMPARATIVE SALES			UNITS		
	Most Recently Compl. Fiscal Year (000)	Prev. Fiscal Year (000)	Most Recently Compl. Fiscal Year (000)	Prev. Fiscal Year (000)	Most Recently Compl. Fiscal Year	Prev. Fiscal Year	EMPLOY- EES	Most Recently Compl. Fiscal Year	Prev. Fiscal Year	Units To Build Cldr. 1980
131. Strawbridge & Clothier	367,227	335,643	10,728	11,202	15,303,125±	14,593,173±	6,100	24	23	1
132. Hannaford Bros. #	365,806	313,066	2,270\$	2,820\$	+ 26.6% (avg.)	+ 20% (avg.)	4,250	95	88	4
133. Fedco	364,000	325,000	N/A	N/A	N/A	N/A	12,000	N/A	7	N/A
134. Big V Supermarkets	357,984	295,111	4,703	4,214	N/A	N/A	3,400	26	24	3
135. Penn Traffic#	357,865	314,100	6,463\$	5,933\$	N/A	N/A	3,604	75	70	8
136. Gordon Jewelry	355,051	282,461	27,000	19,043	639,000±	638,000±	1,200	556	443	65-75
137. Diamond Int'l #	355,000	248,000	28,000¶	19,000¶	N/A	N/A	2,100	121	116	5-8
138. Wegman's	350,000	316,153	N/A	N/A	N/A	N/A	N/A	34	35	0
139. Edward Hines Lumber	348,516	339,181	2,757\$	10,786\$	N/A	N/A	3,100	26	26	3-5
140. Fuqua #	348,400	300,500	38,600¶	36,700¶	N/A	N/A	19,400\$	180	N/A	N/A
141. Nordstrom	346,269	297,692	16,419	13,667	179†	187†	5,500	29	26	2
142. Schwegmanns	335,000*	300,000	N/A	N/A	N/A	N/A	3,200	10	10	N/A
143. Pamida	333,463	318,833	3,053	528	93†	85†	5,000	188	197	0
144. Niagara Frontier	333,305	297,594	8,689	7,681	3,174,000±	2,950,000±	5,013	105	101	2
145. Harris Teeter™	329,614	284,907	3,554	2,608	N/A	N/A	3,800	80	76	N/A
146. Ames	322,000	232,759	N/A	6,260	N/A	N/A	N/A	129	131	13
147. National Convenience	320,363	263,705	6,005	4,848	N/A	N/A	4,400	806	752	50
148. A. J. Bayless	319,837	260,088	2,193	2,583	5,243,000±	4,408,000±	3,172	61	59	7
149. King Kullen	318,364	281,039	1,843	1,952	N/A	N/A	3,200	54	50	2
150. Payless Cashways	316,124	289,078	14,476	11,989	N/A	N/A	3,900	70	60	8
151. Malone & Hyde	315,600	243,800	10,700¶	7,400¶	16,500,000±	16,500,000±	6,300\$	192	148	28
152. The Limited	313,100*	237,971	N/A	4,495	N/A	N/A	5,000	323	288	50
153. Goldblatt	306,600	304,617	(6,600)	(1,726)	N/A	N/A	8,000	42	46	0
154. The Gap®	306,510	259,888	3,276	4,969	+ 6.5%†	+ 7%†	6,800	428	362	50
155. Pacific Gamble Robinson	302,000*	268,029	N/A	6,620	N/A	N/A	N/A	N/A	120	N/A
156. Hughes Markets	300,000	180,000	N/A	N/A	N/A	N/A	3,000	35	26	2-3
157. The Boys	300,000	270,000	N/A	N/A	N/A	N/A	2,700	38	41	N/A
158. Times Square Stores	298,600*	276,500*	N/A	N/A	N/A	N/A	3,000*	23	23	N/A
159. Kuhn's Big K	298,168	328,127	2,582	2,587	N/A	N/A	5,800*	116	138	5
160. Woodward & Lothrop	295,200	271,000	10,000	12,000	N/A	N/A	8,600	15	14	1
161. Smitty's	295,000	245,000*	N/A	N/A	N/A	N/A	5,000	18	15	3
162. U.S. Shoe #	294,109	265,465	33,986	34,153	+ 8%*	+ 8%*	22,000	511	556	70
163. Heck's	292,678	201,302	21,688¶	21,688¶	N/A	N/A	5,000	95	88	26
164. Munford	292,367	260,032	2,309	(1,187)	207,000±	191,764±	8,500	1,143	1,356	N/A
165. Ayrway	289,000	243,000	2,710	2,450	111†	112†	4,700	41	32	0
166. City Stores™/™	283,000	328,152	N/A	1,748	N/A	N/A	N/A	70	121	N/A
167. Brookshire	280,000*	250,000*	N/A	N/A	N/A	N/A	2,700	63	59	5
168. U-Tote'M®	280,000*	247,185	N/A	3,954	N/A	N/A	N/A	N/A	934	N/A
169. Shopwell	279,000	271,568	1,060	745	3,490,000±	3,480,000±	4,000	80	78	N/A
170. Raley's	278,000	248,000*	N/A	N/A	N/A	N/A	3,700	35	30	3
171. Pueblo International #	276,479	251,297	10,208¶	9,350¶	6,740,000±	6,280,000±	4,600	41	40	0
172. General Mills	276,400	229,000	15,700	2,402	N/A	N/A	N/A	133	100	N/A
173. Almac's	275,000	262,000*	N/A	N/A	N/A	N/A	3,000	41	41	0
174. McDonough Co. #	274,795	259,900	20,966¶	19,800¶	N/A	N/A	9,000	760	679	0
175. Seaway Food Town	269,206	223,441	4,757\$	3,325\$	178	151	2,500	54	53	1
176. Mayfair Supermarkets	266,000	180,953	(286,000)	40,049	N/A	N/A	2,700	34	41	0
177. Outlet Co.	266,366	266,830	1,838¶	11,401¶	1,595,000±	1,711,000±	8,500	167	156	2
178. Drug Fair	266,452	152,408	754	1,021	1,567,000±	1,454,000±	4,800	170	196	8-10
179. Schulz Sav-O	261,951	219,373	1,871	1,261	7,276,000±	6,268,000±	1,800	36	35	1
180. Delchamps	260,000*	200,000*	N/A	N/A	N/A	N/A	2,500	58	50	13
181. Consolidated Foods	257,800*	230,000*	N/A	N/A	N/A	N/A	2,600	N/A	730	N/A
182. Amfac	257,781	258,875	24,086	13,494	N/A	N/A	22,600\$	45	42	5
183. H. J. Wilson	256,394	212,614	11,450	9,783	91†	91†	4,100	43	39	9
184. C. R. Anthony	256,000	208,923	9,250	1,414	829,000±	683,000±	5,000	309	306	5
185. Scotty's	253,000*	201,200	10,000\$	8,400\$	3,329,000±	3,048,000±	2,500*	76	66	7
186. DeMoules	252,000	227,780*	N/A	N/A	N/A	N/A	3,000	26	23	N/A
187. Shaw	250,320*	223,500*	N/A	N/A	N/A	N/A	4,000	37	59	2
188. Handy-Andy-Food	250,000	252,000	1,500	N/A	4,808,000±	4,421,000±	4,000	52	57	2
189. Jitney Jungle	250,000	250,000	N/A	N/A	N/A	N/A	2,600	50	43	10
190. Ingles Markets	249,000	212,622	3,472	3,269	3,365,000±	3,731,000±	3,500	74	57	5
191. Star Markets	248,904	228,282	3,135	2,154	6,071,000±	5,707,000±	2,508	41	40	0
192. Fareway Stores	246,400*	220,000	N/A	N/A	N/A	N/A	N/A	37	37	N/A

Raley's Sales figures for 1981-

Chain	SALES		EARNINGS		COMPARATIVE SALES		Employ-ees Current	UNITS		
	Most Recent Fiscal Year (000)	Prev. Fiscal Year (000)	Most Recent Fiscal Year (000)	Prev. Fiscal Year (000)	Most Recent Fiscal Year	Prev. Fiscal Year		Most Recent Fiscal Year	Prev. Fiscal Year	Units To Be Built In 1981
91. Foodtown	543,883	415,974	15,287	13,170	5,130,962±	4,894,000±	4,000*	106	85	28
92. Allied Supers	534,833	604,915	19,795	(31,398)	6,147,506±	5,601,065±	4,500	87	108	0
93. Rose's Stores	526,288	497,746	6,501	16,419	2,220,624±	2,192,714±	9,849*	237	227	12*
94. Arden Group	510,000	460,000	4,220	3,467	+ 10.9%*	+ 2.4%*	3,984	100	105	3
95. U.S. Shoe#	506,401	450,010	44,805	33,986	+ 12.5%*	+ 12.0%*	22,000±	1,113**	1,033**	N/A
96. Alexander's	505,086	454,055	1,053	4,136	+ 11.2%*	+ 5.0%*	14,000	85	88	N/A
97. Sherwin Williams ^{cc}	503,383	492,763	7,656	4,700	N/A	N/A	1,365	1,384	1,384	110
98. Levitz	500,752	546,580	13,182	20,574	6,766,919±	7,384,865±	4,800*	74	74	4
99. Alterman's/ ^m Big Apple	500,000	470,100	N/A	4,100	5,376,344±	4,700,000±	5,000*	93	100	N/A
100. Giant Eagle	500,000	406,500	N/A	N/A	N/A	N/A	N/A	52	49	N/A
101. Price Chopper	500,000	520,800	N/A	N/A	N/A	N/A	6,000*	72	70	N/A
102. 84 Lumber	500,000*	426,000	N/A	N/A	N/A	N/A	2,000*	330	306	70*
103. Purity Supp ^{mm}	500,000	381,000	N/A	N/A	N/A	N/A	6,000*	105	103	N/A
104. Marsh Sup ^{mm}	491,610	447,436	4,501	4,019	2,308,028±	2,182,615±	6,100	213	205	30
105. Raley's	485,000	278,000	N/A	N/A	N/A	N/A	4,200	40	38	3
106. Chatham	480,000	482,000	N/A	N/A	N/A	N/A	4,000*	45	45	N/A
107. Petrie Stores	479,497	446,589	46,290	51,664	+ 7.4%*	+ 2.5%*	N/A	712	664	N/A
108. Thrift Drug	477,000	412,000	N/A	N/A	N/A	N/A	7,500	367	N/A	N/A
109. Hannaford Bros.	476,582	423,544	4,926	3,272	N/A	N/A	4,000*	110	95	N/A
110. Garfinkel, Brooks Brothers, Miller & Rhoads Inc.	472,083	420,398	14,750	15,269	N/A	N/A	12,000*	227	198	34*
111. Dillard	470,733	391,302	8,507	8,316	9,052,558±	8,893,227±	6,000*	52	44	4
112. Bruno's	458,629	385,595	8,618	6,655	N/A	N/A	4,800	62	56	0
113. Gordon Jewelry	453,724	355,051	42,093	27,000	737,763±	638,580±	7,000	615	556	40-50
114. Super-Valu#	453,376	373,980	26,211†	28,728†	N/A	N/A	8,100	282	257	12
115. Grey Drug ^{mm}	452,777	406,527	4,700	4,384	2,515,428±	1,783,013±	3,000*	180	228	175
116. Morse Shoes Inc.	437,110	384,921	15,994	15,051	+ 13.6%*	+ 14.5%*	5,600	1,261	1,106	135
117. Nash Finch Co.#	435,000	387,996	9,892†	8,310†	N/A	N/A	6,000\$	101	104	5
118. Nat'l Convenience	434,430	320,363	8,100	6,005	N/A	N/A	5,200	830	817	50
119. Heck's	432,342	393,857	15,469	14,861	N/A	N/A	3,915	87	95	10-15
120. Thrift-Mart	431,872	368,136	7,213	4,488	N/A	N/A	2,800*	129	129	1
121. Cook-United ^{mm}	427,890	422,813	1,679	5,863	N/A	N/A	5,250	129	97	1
122. Penn Traffic#	418,757	375,573	6,407	6,463	N/A	N/A	4,633	77	75	N/A
123. Foodarama	412,890	413,016	(1,279)	780	N/A	N/A	3,200	38	40	N/A
124. DeMoulas	410,000	252,000	N/A	N/A	N/A	N/A	4,700*	29	26	N/A
125. Sentry Stores†	408,345	368,697	2,720	3,884	4,919,819±	4,287,174±	2,900	83	86	4
126. Big V Supers	407,872	357,984	5,128	4,703	N/A	N/A	3,200*	27	26	3
127. Nordstrom	407,813	346,269	19,655	16,419	N/A	N/A	6,174	33	29	4
128. Hart Schaffner & Marx	403,700	393,000	10,125*	9,450	171†	167†	10,000	281	261	15-20
129. Lane Bryant	400,404	381,247	11,131	10,634	+ 5.0%*	+ 4.3%*	6,800	265	237	50
130. Smitty's	400,000	295,000	9,700	7,700	N/A	N/A	5,300	20	18	0
131. Fedco	400,000*	364,000	N/A	N/A	N/A	N/A	2,000	7	7	0
132. Cumberland Farms	398,000	N/A	N/A	N/A	N/A	N/A	5,000	1,120	1,100	50
133. Pueblo Int'l#	396,600	330,773	5,089 ^{oo}	4,033 ^{oo}	9,442,857±	8,067,634±	4,500	42	41	1
134. Strawbridge & Clothier	390,174	367,227	12,851	10,728	15,606,960±	15,303,125±	12,000*	25	24	4
135. Shopwell	384,559	346,486	1,125	1,060	5,416,324±	4,949,800±	4,500	71	70	N/A
136. Niagara Frontier ^{ooo}	383,653	350,701	4,619†	6,349†	5,403,563±	5,566,683±	5,500\$	71	63	N/A
137. Payless Cashways	383,057	316,057	10,997	14,476	N/A	N/A	4,400	78	70	8
138. Big Bear Stores (Ohio)	375,000	420,000	N/A	N/A	N/A	N/A	5,500	63	59	0
139. The Gap	369,800	306,510	11,100	9,072	11%*	N/A	6,500	475	418	50
140. A. J. Bayless	368,521**	319,837	2,550	2,193	\$6,041,328±	\$5,243,000±	3,200	61	61	1
141. Harris Teeter ^{hh}	362,730	329,614	6,415†	6,899†	N/A	N/A	4,200*	82	80	1
142. Hartfield-Zody's	361,076	339,021	2,947	11,581	1,536,494±	1,720,919±	5,500	235	197	4
143. King Kullen	360,000	318,364	1,402	1,843	N/A	N/A	3,600	53	54	2
144. Seaway Foodtown	357,113	325,857	4,587	4,757	N/A	N/A	3,000*	69	52	2-3
145. General Mills#	356,300	276,400	26,400	15,700	N/A	N/A	N/A	159	133	N/A
146. Wegman's	350,000*	350,000*	N/A	N/A	N/A	N/A	5,000*	35	34	1
147. Delchamps	350,000	260,000*	N/A	N/A	N/A	N/A	3,200	62	58	1
148. Piggly Wiggly So.	350,000*	320,000	N/A	N/A	N/A	N/A	3,000*	72	70	1
149. Schwegmanns	350,000	335,000*	N/A	N/A	N/A	N/A	3,500	10	10	2
150. Hughes Markets	350,000	300,000	N/A	N/A	N/A	N/A	3,061	34	35	N/A

Raley's Sales figures for 1982-

Chain	SALES (in millions)		EARNINGS (in millions)		EARNINGS AS % OF SALES		INVENTORIES AS % OF CURRENT ASSETS		ROI	UNITS	
	Most Recent Fiscal Year	Prev. Fiscal Year	Most Recent Fiscal Year	Prev. Fiscal Year	Most Recent Fiscal Year	Prev. Fiscal Year	Most Recent Fiscal Year	Prev. Fiscal Year		Most Recent Fiscal Year	To Be Built In 1982
86. Western Auto	\$ 645.7	\$ 669.5	\$ 12.0	\$ 4.80	1.90	0.7	48.4	43.9	6.1	199*	N/A
87. Peoples Drug	634.3	561.8	9.3	8.20	1.50	1.5	85.3	85.6	13.9	527	N/A
88. Allied Super	609.4	538.7	5.5	19.80	0.90	3.7	55.9	59.6	N/A	84	N/A
89. Raley's	600.0*	485.0*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	41	N/A
90. Rose's Stores	594.8	526.3	8.2	6.50	1.40	1.2	89.1	82.9	10.3	234	10
91. Food Giant Inc.®	594.0	527.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	91	N/A
92. Dillards	592.9	470.7	16.3	8.50	2.80	1.8	63.4	61.4	14.0	56	7
93. Boise Cascade#	576.0	654.5	(9.6)	(17.90)	N/A	N/A	55.3	50.6	N/A	109	0
94. Niagara Frontier#	573.7	502.2	8.0	9.00	1.40	1.8	56.0	58.0	14.3	124	7
95. Schnuck Mkts.	565.0*	550.0*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	59	N/A
96. Purity Supreme	560.0*	500.0*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	115	2
97. Price Chopper	550.0*	500.0*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	72	N/A
98. Marsh Supers	535.4	491.6	7.2	4.50	1.40	0.9	75.7	79.1	20.0	205	N/A
99. Hannaford Bros.	530.2	476.6	6.4	4.90	1.20	1.0	71.0	58.3	17.9	91	N/A
100. Petrie Stores	529.8	479.5	47.0	46.30	8.90	9.7	37.9	30.6	20.2	795	34
101. Nat'l Convenience	527.5	434.4	10.2	8.10	1.90	1.9	70.2	69.4	21.5	832	50
102. Alexander's	523.6	505.1	(9.5)	1.00	N/A	0.2	70.2	79.5	N/A	16	0
103. Nordstrom	522.1	407.8	24.7	19.60	4.70	4.8	41.9	37.8	16.6	34	3
104. Arden Group	517.0	509.6	4.2	4.30	0.80	0.8	65.7	69.2	11.6	93	N/A
105. Super Valu#	515.7	453.4	33.9	26.20	6.60	5.8	11.2	9.3	12.2	289	14
106. Big Bear Stores	511.0*	375.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
107. DeMoulas	510.0*	410.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	63	N/A
108. Chatham	510.0*	480.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	45	N/A
109. Thrift Drug	507.0*	474.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	343	N/A
110. Furr's	504.0*	620.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	99	N/A
111. 84 Lumber	501.0*	500.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	361	30
112. Giant Eagle	500.0*	450.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	54	N/A
113. Levitz Furniture	448.5	500.7	8.9	13.50	1.80	2.7	79.9	73.9	6.8	76	3
114. Bruno's	488.3	404.9	11.0	8.60	2.30	2.1	48.7	61.2	35.4	67	5
115. Gordon Jewelry	481.6	445.2	26.3	24.50	5.50	5.5	76.2	74.8	13.3	669	50
116. Payless Cashways	479.1	383.1	16.6	11.00	3.50	2.9	97.5	91.4	16.7	86	12
117. Smitty's	475.0	400.0	N/A	2.40	N/A	2.4	N/A	N/A	N/A	35	N/A
118. Heck's Inc.	473.8	432.3	13.4	15.50	2.80	3.6	75.6	75.4	12.8	290	18
119. Thriftmart	505.9	473.5	4.9	7.20	0.97	1.5	75.7	72.3	9.0	130	N/A
120. Nash Finch Co. #	468.1	433.8	9.1	9.90	1.90	2.3	72.0	76.1	11.2	101	3
121. Big V Supers	456.5	407.9	6.4	5.10	1.40	1.3	49.0	40.4	20.2	30	0
122. Pueblo Int'l#	452.8	396.6	3.0	3.40	0.70	0.9	43.2	51.9	8.1	43	N/A
123. Sentry Stores	447.2	408.4	2.7	2.60	0.60	0.6	71.9	72.2	10.5	87	N/A
124. Morse Shoes	447.0	437.0	10.0	16.00	2.20	3.6	58.0	64.3	8.8	876	88
125. Hart, Schaffner, & Marx	442.0	404.0	27.4	22.50	6.20	5.6	56.0	56.9	11.2	310	18
126. P. J. Schmitt	441.0	160.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	28	N/A
127. Shopwell	433.1	384.6	1.2	1.10	0.30	0.3	66.1	67.7	6.4	68	N/A
128. Seaway Foodtown	428.5	537.1	5.2	4.60	1.20	1.3	68.1	58.4	15.5	70	N/A
129. Strawbridge & Clothier	425.6	390.2	12.1	12.90	2.80	3.3	34.5	34.0	9.3	29	2
130. Cumberland Farms	425.0*	398.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1,170	N/A
131. Foodarama	421.5	412.9	0.8	(1.30)	0.20	N/A	63.0	70.2	3.8	34	0
132. Lane Bryant	419.0	400.4	11.6	11.1	2.80	2.8	36.1	35.0	12.9	274	N/A
133. The Gap	417.4	369.8	11.8	11.60	2.80	3.1	86.2	85.7	17.4	522	5
134. Penn Traffic	417.0	390.4	4.6	6.20	1.10	1.6	55.8	67.9	9.5	70	N/A
135. King Kullen	410.3	359.9	2.0	1.40	0.50	0.4	N/A	N/A	N/A	N/A	N/A
136. Cole National	407.7	174.0	8.7	6.70	2.10	3.9	70.2	56.7	17.5	488	N/A
137. R. J. Wilson	402.9	297.8	12.7	11.10	3.20	3.7	89.8	86.8	11.7	72	7
138. Harris Teeter	401.0	362.7	7.1†	6.40†	1.80	1.8	61.8	65.0	11.0	81	10
139. Fedco	400.0*	400.0*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	7	N/A
140. Delchamps	400.0*	350.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	62	N/A
141. Hughes Mkts.	400.0*	350.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	34	N/A
142. Schwegmans	400.0*	350.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	10	N/A
143. Shaw	400.0*	300.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	39	N/A
144. HRT Inc.†	391.1	325.4	6.6	3.00	1.70	0.9	64.8	75.6	11.4	173	32
145. U-Tote 'M'	387.7	319.2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	950	N/A
146. A. J. Bayless	384.0	368.5	2.5	2.60	0.70	0.7	79.1	82.1	8.9	59	1
147. Ames	383.1	337.7	9.9	8.70	2.60	2.6	79.5	67.3	19.0	133	7
148. General Mills#	379.0	356.0	13.2	26.40	3.50	7.4	56.8	55.1	1.2	187	N/A
149. Pamida	370.0*	337.0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	190	N/A
150. C. R. Anthony	366.8	315.5	12.3	8.60	3.40	2.7	90.0	95.4	18.6	299	3

Raley's Sales figures for 1983-84

Chains	1984 Sales (millions)	1983 Sales (millions)	1984 Earnings (millions)	1983 Earnings (millions)	1984 Earnings As % of Sales	1983 Earnings As % of Sales	Return On Equity	Existing Units 1984	Units To Be Added 1985
67. Zale Corp.	\$1,054	\$1,003	\$ 38.8	\$ 35.4	3.7	3.5	8.5	1,577	70
68. Borman's	1,025	996	(1.1)	(10.9)	N/A	N/A	N/A	85	N/A
69. Nordstrom	983	788	40.7	40.2	4.1	5.1	N/A	41	N/A
70. Weis Markets	958	892	55.3	50.1	5.8	5.6	1.8	119	N/A
71. Petrie	951	626	54.6	47.6	5.7	7.6	N/A	1,362	N/A
72. Rose's	927	829	23.9	21.9	2.6	2.6	17.8	193	15
73. McCrory's	918	818	82.5	76.0	N/A	N/A	N/A	N/A	N/A
74. Smith's	916	888	N/A	N/A	N/A	N/A	N/A	123	N/A
75. G. C. Murphy	913	872	19.0	18.4	2.1	2.1	N/A	N/A	N/A
76. Scot Laid Foods Inc.	887	857	6.3	3.8	0.7	0.4	N/A	N/A	N/A
77. Payless Drug (N.W.)	853	784	24.7	19.4	3.0	2.5	20.8	149	10
78. Ames	822	647	26.5	19.9	3.5	3.1	25.5	180	2
79. National Convenience	818	632	18.4	14.2	2.2	2.2	22.5	1,081	N/A
80. Schnuck Markets	800	750	N/A	N/A	N/A	N/A	N/A	60	N/A
81. Stater Bros. Markets	800	700	N/A	N/A	N/A	N/A	N/A	93	3
82. Pantry Pride	770	942	9.9	13.5	1.3	1.4	9.9	171	23
83. Levitz	762	644	34.2	27.4	4.5	4.3	19.4	92	7
84. Lumber	750	690	N/A	N/A	N/A	N/A	N/A	365	N/A
85. Shaw's	750	600	N/A	N/A	N/A	N/A	N/A	43	N/A
86. Big Bear (Ohio)	739	704	10.1	9.8	1.4	1.4	21.4	88	3
87. Bruno's	716	605	18.8	15.2	2.6	2.5	24.5	76	4
88. Raley's	715	640	N/A	N/A	N/A	N/A	N/A	46	N/A
89. Hannaford Bros.	707	624	11.3	9.6	1.6	1.5	16.7	98	4
90. Western Auto	698	700	N/A	N/A	N/A	N/A	N/A	N/A	N/A
91. Red Food	665	330	N/A	N/A	N/A	N/A	N/A	91	N/A
92. Harris-Teter†	650	422	N/A	N/A	N/A	N/A	N/A	127	N/A
93. Strawbridge & Clothier	630	546	24.7	20.1	4.0	3.8	16.8	31	1
94. Marsh Supermarkets	628	605	4.7	1.6	0.7	0.2	N/A	N/A	N/A
95. Gray Drug	623	578	0.1	5.8	0.0	1.0	N/A	N/A	N/A
96. Hartmarx*	612	538	N/A	35.1	N/A	N/A	N/A	453	N/A
97. Wegman†	600	575	N/A	N/A	N/A	N/A	N/A	36	N/A
98. Carson Pirie Scott*	594	343	18.4	15.1	3.1	4.4	N/A	21	N/A
99. Thrift Drug	591	588	N/A	N/A	N/A	N/A	N/A	373	N/A
100. Delchamps	588	536	8.5	6.9	1.4	1.3	1.4	78	8
101. Smitty's†	575	534	N/A	N/A	N/A	N/A	N/A	20	N/A
102. Shopwell	557	512	(1.5)	1.8	N/A	0.4	N/A	57	5
103. Interco*	545	694	17.3	29.0	3.2	4.2	N/A	263	N/A
104. Big V Supers	543	526	2.0	5.5	0.3	1.0	5.1	33	N/A
105. Sentry Markets	534	499	2.8	1.5	0.5	0.3	10.0	84	N/A
106. The Gap	534	481	12.2	21.6	2.3	4.5	9.9	623	N/A
107. Allied Supermarkets	530	576	(1.3)	5.6	N/A	1.0	N/A	96	N/A
108. Morse Shoe	527	523	9.1	19.2	1.7	3.7	N/A	N/A	N/A
109. Nash Finch*	522	489	7.0	7.3	N/A	N/A	N/A	92	N/A
110. H. J. Wilson	521	514	(3.3)	8.8	N/A	1.7	N/A	79	1
111. Circuit City	519	357	20.2	12.0	3.9	3.4	29.3	96	24
112. Alexander's	517	511	4.0	4.6	0.8	0.9	N/A	N/A	N/A
113. Gordon Jewelry	506	475	27.3	19.8	5.4	4.2	8.8	660	25
114. Fisher Foods	503	506	(5.4)	0.5	N/A	0.1	N/A	47	0
115. Piggly Wiggly So.†	500	450	N/A	N/A	N/A	N/A	N/A	82	N/A
116. Food Giant	488	542	N/A	N/A	N/A	N/A	N/A	84	N/A
117. Peter J. Schmitt	485	442	N/A	N/A	N/A	N/A	N/A	19	N/A
118. Dollar General	461	347	20.6	15.1	4.3	4.4	24.2	1,080	206
119. Pueblo International	476	509	3.9	3.9	0.8	0.8	2.9	44	0
120. Jamesway	475	417	13.3	11.5	2.8	2.8	17.5	85	10
121. Ingles	470	418	5.4	4.9	1.2	1.2	0.1	91	12
122. Heck's	465	435	(7.8)	9.6	N/A	2.2	N/A	126	10
123. Foodarama	451	440	210.0	155.0	46.6	35.2	N/A	N/A	N/A
124. Pamida	451	410	11.2	9.3	2.5	2.3	17.0	160	10
125. Woodward & Lothrop	451	404	N/A	15.5	N/A	3.9	N/A	16	0
126. Brookshire Food Stores†	450	400	N/A	N/A	N/A	N/A	N/A	72	N/A
127. Schwegmann's†	450	380	N/A	N/A	N/A	N/A	N/A	12	N/A
128. King Kullen*	439	428	N/A	N/A	N/A	N/A	N/A	51	N/A
129. General Mills*	437	429	N/A	N/A	N/A	N/A	N/A	224	N/A
130. Home Depot	433	256	14.1	10.3	3.3	4.0	N/A	31	N/A
131. Scotty's	425	399	18.1	11.3	4.3	3.1	N/A	N/A	N/A
132. Muntford	424	396	8.2	7.5	1.9	1.9	N/A	N/A	N/A